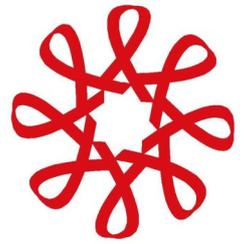


Wahine Kaha



Positive Women

Annual Report

2015/16

176 Dominion Road, Mt Eden, Auckland, 1024 New Zealand
PO Box 56076, Dominion Road, Auckland, 1446, New Zealand

Message from the Chair

It has been another momentous year for PW Inc. We started off the year with financial struggles and the unknowns of how the year was going to pan out. I am pleased to announce that we have made it through once again. Whilst PW Inc. remains a much needed service provider a lot of work needed to be done considering challenges with funding for not only PW but for many other organisations too. As part of the strategic plan, we had to review service needs for PW Inc. Following a survey that was conducted during the year, the results reflected that PW Inc. services are still a need for our members and that is what made the Operations team continue to work tirelessly and have made us all proud to this day. Thank you Jane Bruning and your team for perseverance.

Finances have not been in good shape for the organisation this past year. We reviewed the budgets and worked on cutting down costs. Thanks to Jane Bruning and Danielle for continuing to work tirelessly on funding applications. In spite of difficult economic times, we were fortunate to make it through with all expenses being covered. We are gratified by the continued support from so many generous donors. A huge "thank you" to those generous organisations and individuals that have enabled us to continue running PW Inc. Without singling any donors out, I would like to especially acknowledge MAC Foundation for coming to a big rescue with the big cheque presented to PW Inc. at the most crucial time where we were about to make big decisions looking at PW Inc. future.

Highlights for the year to celebrate:

2015 Seminar – Knowledge, Awareness, Empowerment & Motivation are key factors that result from this seminar. The power of a personal story was pertinent in what was shared by individuals. Thank You donors for providing resources that made the Seminar successful. Evaluations endorsed the evidence that this is much needed and the benefits of such Seminars are huge. They have a big impact on members, Medical professionals and the general public.

2015 Women's retreat –very important for those affected to know that they are "not alone". It is a safe space for sharing their stories and journeys without fear of being judged. Only those **infected**, not affected, can testify to the importance of having this space. Thank you to the donors for your generosity once again. Most women go home feeling renewed and feeling worthy of living with hope in their lives.

Knowing that children living with HIV were going to receive Christmas presents touched our hearts. It is certainly beautiful to know that there is someone out there who actually thought of spoiling these children. Thank you for the very kind gesture to the wonderful donor. Children are the future, it is important that they feel loved and nurtured. Please refer to the report for further details from our NCO regarding this first time gesture that took us by surprise.

I would like to thank the Board for their continued service and support. I am stepping down as Chairperson for PW Inc. and I am pleased to announce that Kelly Richards will be taking over as Chair. I am glad to have a very capable team that will continue to carry on giving their time, knowledge, dedication and wisdom to PW Inc. I thank all the past and present Boards, supporters, volunteers, donors and staff for the

amazing work done during the time of my term of office. I have certainly had many rewarding moments as well as challenges.

I especially want to thank Jane Bruning, our long standing and tireless NCO. Thanks again to Marietta our very own Social Worker, who helps women and their families face each new day with hope as she continues to give support during those difficult times. Judith and Danielle, thank you for all the work you are doing behind the scenes. I wish PW Inc. well and I will remain involved in one way or the other. I am personally proud of the 2015 accomplishments and I hope you can all be, considering that we have survived another difficult year.

Lastly, I would like to thank members of PW Inc. who have placed their confidence and trust in us as a Board to continue with the governance for the organisation. I wish all members well and hope that whatever that you wish for within your hearts, may bring a holistic wellbeing in you. I also hope that the desires of your hearts shall be fulfilled through big hearts out there, that are willing and ready to make a difference in your lives.

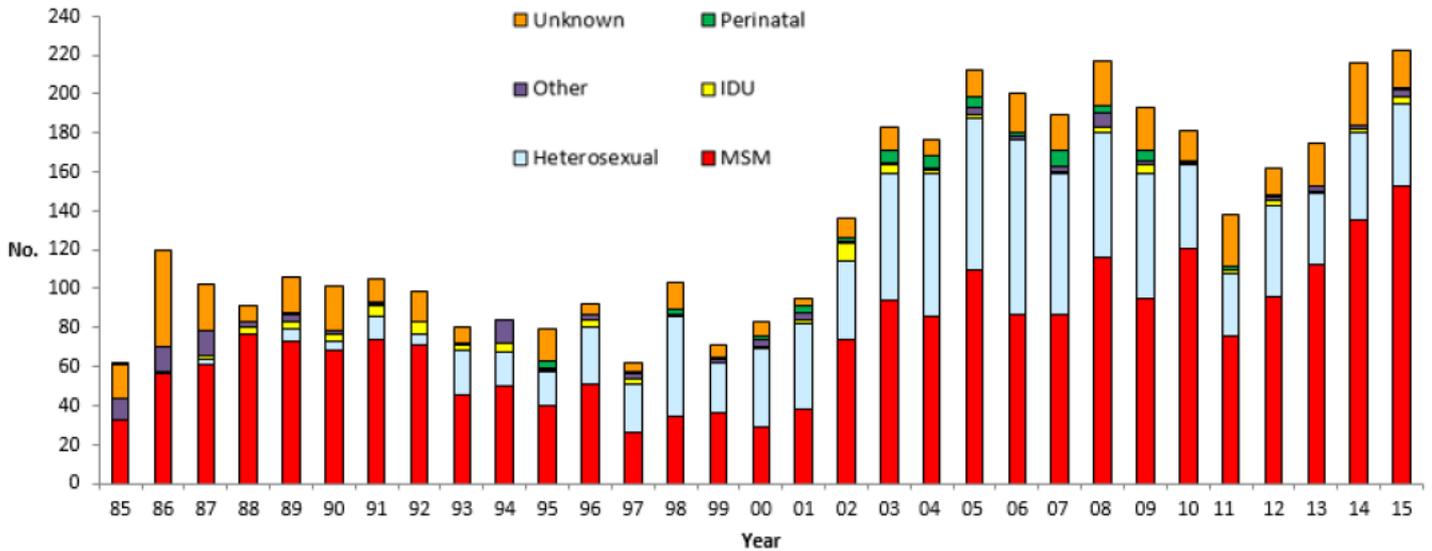
I hope that amongst readers of this letter, someone will take the time to volunteer, make a donation or even gain **SOME** awareness of the importance of keeping this organisation running to support Women & families living with HIV. We can all make a difference through anything we can give. How about adding this to your "To Do List"??? Thank You.

Sincerely Jackie Zimanye (Outgoing Chair 2016)



Picture drawn for Positive Women Inc. by Dali Susanto

2015 HIV stats for NZ



In 2015, 224 people were first known to be infected in New Zealand (7 more than in 2014). 99 through Western Blot antibody testing and 125 through viral load testing. Of these 224, 39 had been previously diagnosed overseas.

Of the 224, 153 were men who have sex with men, 2 men were infected through either sex with another man or injecting drug use; 42 people (25 men, 17 women) were infected through heterosexual contact, 4 people (3 men and 1 woman) were infected by injecting drug use. 1 child was infected prenatally overseas; 1 person was infected overseas by transfusion and 1 person was infected by other means.. The 1 transgender woman was infected by sex with a man. For the remaining 19 people (all men), the means of infection was unknown or information is still to be provided.

Of the 42 people **heterosexually** infected:

- 25 (60%) were European, 4 (14%) Asian, 4 (10%) Maori, 3 (7%) African, 3 (7%) Pacific and 1 (1%) of another ethnicity.
- The age range of diagnoses was between 23-68 years, 9 (21%) were aged under 30, 12 (29%) were aged between 30-39, 11 (26%) were aged between 40-49 and 10 (24%) were aged 50 or over.
- 16 people were first diagnosed and infected in New Zealand.
- The initial CD4 count after diagnoses were reported for 4 people to be higher than 500, for 4 other people to be between 350-499 and for 8 people their CD4 was below 350. A CD4 count below 350 is considered to be a late diagnosis, indicating more delayed diagnoses in those heterosexually infected, which is higher than comparable MSM late diagnoses.

In 2015, one child, who had been born overseas, was diagnosed in New Zealand with HIV infection through **vertical transmission**. Since 2007, there have been no children with perinatally acquired HIV born in New Zealand. However, as diagnosis might be delayed for many years, there may be children living with

unrecognised infection born since then or even earlier.

Between 1998-2015, there were 114 births to women known to have HIV prior to delivery. None of these children have been infected.

In 2015, there were 3 women diagnosed with HIV through **antenatal testing**. As the majority of pregnant women in New Zealand are now tested, this indicates a very low prevalence among such women which is great news.

Of the 4 people infected through **injecting drug use**, 2 were infected in New Zealand and 2 overseas. Acquiring HIV through this means continues to remain low.

Based on the number of people living with HIV in New Zealand who are on Antiretroviral treatment and based on the assumption that 80% of people living with HIV are on Antiretroviral treatment, it is estimated that there are currently around 3200 people living with HIV in New Zealand.

While these are encouraging statistics, HIV diagnoses continues to increase in New Zealand all be it at a slow but steady pace.

There is still work to be done for us to achieve Zero new infections by 2030 and Positive Women Inc. will continue to be part of that response.

Social Worker Extraordinaire

Positive Women Inc., is extremely fortunate to have one of the most extraordinary Social Workers in the land.

Tireless, dedicated, caring, committed, thoughtful, and jovial are just a few of the words to describe this wonderful person who we appreciate so much.

Thank you



Events & Activities

Women's Seminar Day 1

The 2015 HIV Women's Seminar was held at the Maritime Room in Auckland's Viaduct district. A beautiful setting looking out on to Auckland's Waitamata Harbour.



Rosemary and Chalita, volunteers from the Soroptimist Society who have been supporting Positive Women Inc. in a number of areas this year, did a fantastic job of welcoming delegates and handing out registration packs to people as they arrived.

108 people registered for the open seminar day on Friday 24th of July with people representing a wide range of professions. There was a large contingent of midwives drawn because of the presentations by one of our members, Mel and her midwife Julie Kinloch who talking about having a home birth and alternative infant feeding options.



The Key Note Speaker was Dr Joan Ingram. An infectious diseases specialist at Auckland Hospital. Joan was sponsored by Gilead to attend the 2015 Conference on Retroviruses and Opportunistic Infections (CROI), and reported back on the latest information available. There was a significant focus on PReP throughout the conference. Research is still being done around a cure but one is not expected in the near future

Our favourite Dr Mark Thomas did a very informative yet simple presentation around HIV.

The theme for the afternoon was around HIV testing launched by a very powerful presentation from Carolyn Booker and her two daughters. Carolyn shared the very personal experience of the effects of a late HIV diagnoses in their family. There was not a dry eye in the room and their presentation set the scene perfectly for the rest of the afternoon.



Victoria Riddiford, a counsellor who is involved in HIV testing and counselling at NZAF in Christchurch explained the protocols and procedures around rapid HIV testing and the importance of pre and post test counselling. The final presentation of the day was by Dr Joan Ingram who highlighted the role and significance of antiretroviral medications as a follow on after receiving an HIV diagnoses.

Women's Seminar Day 2&3

This Seminar is open to members only. This year we were back at our usual venue in Long Bay. For many it was nice to be back on familiar grounds after last years change of venue in Wellington. The main advantage to the Long Bay venue is that we have it to ourselves which creates a much safer and supportive environment. On the Saturday Dr Mark Thomas once again came and did his usual Q&A session. Always a very popular session which was only scheduled for an hour due to programming constraints but ended up running over for an extra hour and a half.

In the afternoon we also had the usual talking group. This year facilitated by Hillary Gerard and Victoria Riddiford. Always a very powerful and emotional session. It is wonderful to see each year that more and more of our members are offering to run workshops at the Seminar. This is the true purpose of peer support.

Gayle shared with us how to do harakeke and everyone made beautiful flax flowers. Some of which Gayle gifted to Positive Women Inc. Gifting one's first creation is a Maori custom and we are lucky to have this beautiful display sitting pride of place at Rose House.

Heidi shared the art of propagation and how to garden on a budget while Winne shared her jewellery making expertise so that women were able to make some beautiful pieces of jewellery to take away with them, and finally, Lianne who ran a relaxing yoga session

over the weekend.

It was a very full weekend, besides the workshops there was space and time to just sit and talk, to connect and to support each other.

We were also lucky that the many therapist continue to come and offer their time to provide wonderful relaxation and therapeutic massages, reflexology, flower essence, nutritional consultations and of course we cannot forget the wonderful team at MAC cosmetics who give up their time each year to do make overs for the women which make them feel very special and beautiful.

There are so many people who need thanking. The main ones of course being those who so generously continue to fund this event each year.

We have dedicated the next page to acknowledging all the different people and organisations who have supported the 2015 HIV Women's Seminar in some way, whether it be with money, product or time. All are equally important to the success of this annual event which has been running since 1997 and we hope it will continue to happen for another 18 years.

With appreciation and respect from all the members and families of Positive Women Inc.



Above: Harakeke roses made by PWI members

Teen Camp

Five New Zealand teens joined other Australian teens living with HIV at the annual Australian teen camp which was held in November 2015. Airfares and travel costs are paid for by Positive Women Inc. who collaborate with the paediatric team at Sydney Children's Hospital, who cover the costs for the teens once they arrive in Australia. Each and everyone of the teens shared how it was a life changing event for them. We extend a huge thankyou to Louise Dolahenty from the Paediatrics HIV team at Sydney Children's Hospital and her team for organising the weekend . Also a huge thank you to our wonderful Social Worker Mairetta Chapman who worked tirelessly, getting up early in the morning and working late at night to take young people to and from the airport. As well as organising all their travel arrangements

As one teen said..

"Teen camp is important to me because it's a place where I don't really have to worry about what I say because everyone is the same. It's a place where it reminds us that others go through what we go through, that we're not alone. And it's really important to for kids to understand that they're not alone. Teen camp does that."



Volunteer helpers at the HIV Teen Camp Australia 2015

Changes in the PWI Team



After over three years with Positive Women Inc. we bid farewell to Anna who has moved on to a full time role as a fundraiser for YWCA. A huge thank you to Anna for her hard work and commitment to PWI during her time with us.



We welcome Danielle to the fold who has taken over the role of administrator and fundraiser for PWI. Danielle come from a background in travel and tourism and is excited to be working with PWI .

Service Review

Positive Women Inc. embarked on a 'Service Review' with the aim of getting a clearer view and understanding of what our members thought of the current services provided by the organisation and what services members would like to see the organisation providing in the future.

The biggest issue for members continues to be isolation for those living outside of Auckland and especially for those who live in small rural towns.

This has been an ongoing issue for many years and one we have tried on a number of occasions to find a remedy for however have found ourselves limited both financially and in regards to human resources. We will continue to investigate how we might combat this situation.

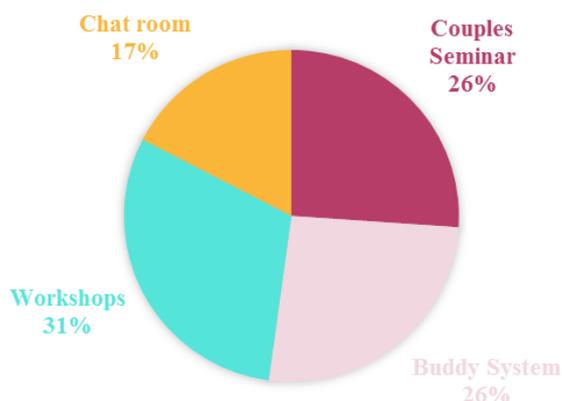
As can be seen in Fig 1 on the next page, the overall satisfaction rate in regards to services provided by Positive Women Inc. is 65% who are either extremely satisfied or satisfied. This is not a bad score but one we defiantly need to improve on and we will be working on doing that.



The four services suggested in the review under the heading 'Other Services', indicated almost an even response rate so it can be assumed all these services are important for our members.

"I was told about PWI by another lady living with HIV just when I was at my worst in terms of mental health due to the diagnosis, and thanks to PWI and the other members I met, I am now holding my head up high, happy and healthy and I have children. I no longer feel alone and I certainly don't feel like HIV is as bad as I once did"

OTHER SERVICES



PWI Private Facebook Page

In response to the Service review Positive Women Inc. set up a Private Facebook Page for Positive Women Inc. members only to help reduce isolation, especially for those living in rural towns. It is taking a little time to take off with currently 24 women signed up. Hopefully this will grow over time as people become less weary of this medium of communication as concerns have been expressed over their confidentiality being retained.

Knit n Natter

The monthly Knit n Natter gatherings continued over 2015 and early 2016. Members of Positive Women Inc. and other supporters, have continued to knit squares for the Knit a Square project based in South Africa where they are made in to blankets and donated to AIDS orphanages in Africa.

The gatherings also offer an opportunity for connecting and reducing isolation. Over a shared lunch and the opportunity to have a massages and doing what women do best,.....nattering....



+ KIWI Facebook Support

There is a national private facebook page called +Kiwi which was set up by Damian Moore, who also helped Positive Women to set up our page. The +Kiwi page is for all people in New Zealand living with HIV so there are now a couple of excellent support opportunities for members, especially those in the regions who don't have the same access to support as those living in the bigger cities.



Christmas Hampers

As a result of a very generous donation by Terry Johnston, Positive Women Inc. was able to organise through the Christmas Box Company and with the help of the paediatric HIV team at Auckland Hospital, a Christmas Hamper for all the families in New Zealand with children up to 18 who are living with HIV.

Marietta Chapman, the Positive Women Inc. Social Worker, facilitated the logistics and ended up delivering a lot of the boxes herself. ..A true Mother Christmas.

A huge thank you to all concerned.

Rose House Spring Clean

Every year on World AIDS Day the amazing people from MAC volunteer their time at Rose House. Thank you to Mackenzie and her team for all their hard work weeding the garden, clearing out the shed, water blasting the patios and giving our house a good clean from top to bottom.

One of our neighbours commented on what a fantastic job MAC did. Thank you so much.

Definitely the best looking cleaning crew in Auckland
A huge thank you to all the MAC Team.

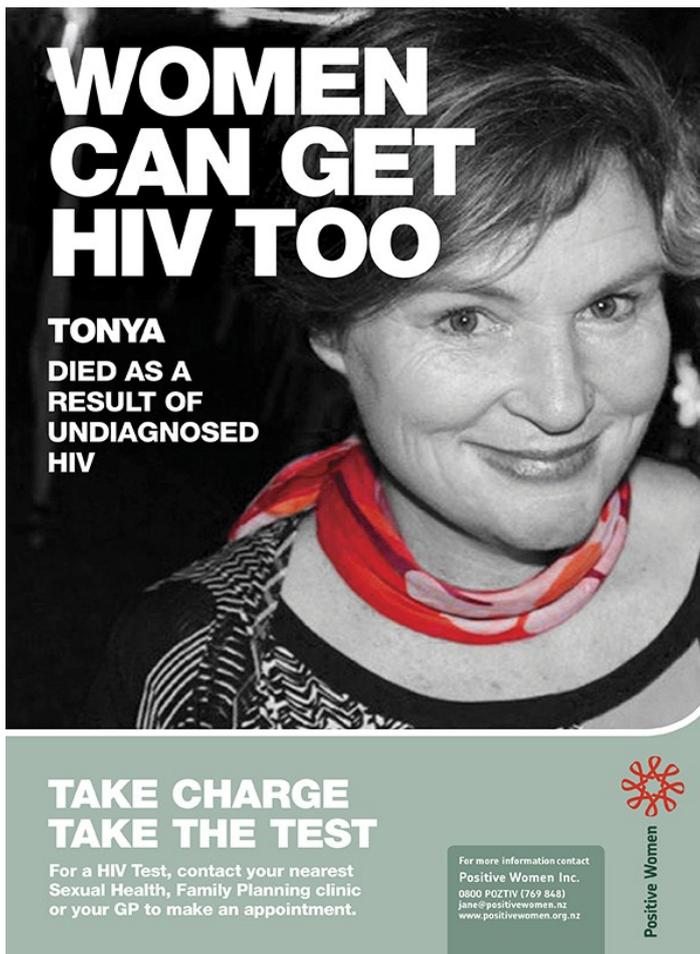


PWI supports the Rainbow community at the PRIDE Parade

It was a smaller crowd than last year as many people had other things going on but there was a core group of wonderful supporters who marched the PRIDE Parade to show PWI's support for the rainbow community. Thanks to MAC again for doing the make up.



Health Promotion



WOMEN CAN GET HIV TOO

TONYA DIED AS A RESULT OF UNDIAGNOSED HIV

TAKE CHARGE TAKE THE TEST

For a HIV Test, contact your nearest Sexual Health, Family Planning clinic or your GP to make an appointment.

For more information contact Positive Women Inc. 0800 POSITIV (769 848) jane@positivewomen.nz www.positivewomen.org.nz

Positive Women

Testing Campaign

Positive Women Inc. launched its testing campaign on International Women's Day 2016. The Campaign is targeting women and medical professionals to remind both groups that women can get HIV too...

The face of the Campaign is Tonya Booker who was sick for more than two years, in and out of Hospital and GP clinic but was never offered an HIV test.

The Campaign is calling for HIV testing to be offered as a routine diagnostic process. It is also encouraging women to Take Charge and Take the Test rather than relying on health professional to think of it.

Tonya's mother, Carolyn Booker, and her family have supported the campaign by speaking at the HIV Women's Retreat and also to media on the launch of the campaign. The campaign is to continue throughout 2016/17 or until there is policy change on this issue.

Many women who contract HIV are diagnosed late as a result of not being seen to be in the 'at risk group'. While we understand there needs to remain a focus on the 'at risk' groups, this should not be at the detriment of women.

SRH Action Plan

Positive Women Inc. has been a member of the Ministry of Health Advisory Group on the new Sexual Reproductive Health Action Plan. In the past there was a separate HIV Action Plan but this is now to be integrated within the National Sexual Reproductive Health Action Plan. It was an excellent opportunity for Positive Women Inc. to ensure that women living with HIV were mentioned in the plan and we also managed to ensure that the Female Condom was included as a means of contraception and protection against HIV and other STI's



Breast Feeding Review

At the 2014 HIV Women's Seminar in Wellington, Positive Women Inc. called for a review of the current Ministry of Health Breastfeeding recommendations for women living with HIV. It was exciting then to hear in late 2015 that a review panel had been selected and Positive Women Inc. would be part of that panel.

While the outcome of the review still remains that the MOH recommendations in NZ is not to breastfeed, there are some provisions for informed choice and the need to respect and support a woman's choice.

The current recommendations can be found on the Minister of Health website.

<https://www.health.govt.nz/our-work/diseases-and-conditions/hiv-and-aids/breastfeeding-women-hiv-infection>

We would like to thank all the Positive Women Inc. members who assisted in this review by completing the survey questions as the 2015 Retreat and those members to also spoke to the review panel.

Left: Picture painted by a Positive Women Inc. member and donated to the organisation for Rose House.

Female Condom

Positive Women Inc. continues with its' campaign for greater access and affordability of the Female Condom in New Zealand. A petition was presented to Parliament in April 2014 and Positive Women Inc. was invited to speak at the Health Select Committee in Wellington in Nov. 2014. A submission is currently sitting with PHARMAC in regards to subsidising the Female Condom. This is taking time, however Positive Women Inc. remain resolute in it's endeavour to educate and promote the Female Condom. As a member of the Global platform for Greater Access to the Female Condom, Positive Women Inc. was asked to attend the Global Female Condom Conference in Durban in November 2015 and present the New Zealand story in regards to gaining access to the Female Condom.



Jan Waddell (Centre), speaking with a group of medical student's at Otago University in Dunedin.

Positive Speakers Bureau

The Positive Speakers Bureau (PSB) is managed by Positive Women Inc. on behalf of what was previously known as the National Collective. This is now a national networking group consisting of Positive Women Inc. , Body Positive , INA, Maori, Indigenous and Pacific HIV/AIDS Foundation and the New Zealand AIDS Foundation.

Over the past year the PSB received 35 bookings which involved 49 speakers with a reach to more than 20,000 people. Some of the reach is not directly measurable, for example two people did a story in the Women's Day Magazine and others were part of the National Stigma Campaign. The Stigma Campaign went on youtube and went international so who knows how many people it reached? Many we hope...



Jane Bruning, (left) National Coordinator for Positive Women Inc. in discussion panel after presenting on the NZ Female Condom Story.

Parent and Teen Workshops

Positive Women's very own Health Promoter, Judith Mukakayange, ran 4 Parent and Teen Workshops around the country over the past 13 months. The aim of the workshops was to get parents and teens talking about Sexual Reproduction Health and HIV.

It was a hard task. Many of the attendee were from migrant and refugee families whose parents still held very strong cultural values from their home country , while their children were growing up in a new country with very foreign values and norms to back home where in a lot of cases, talking about sex is taboo. While the concept is a good one, and an area where Judith and Positive Women Inc. feel there is a gap. The Programme proved too difficult for Positive Women Inc. to do alone. And we have subsequently put it on hold for now until we are able to find other partners we can work with.



HIV Unmasked Resource



Work on this resource, which was to be a booklet on HIV and Stigma, was stalled in late 2015 after NZAF decided they felt they were unable to commit to being involved with what was initially expected to be a collaborative project. Positive Women Inc. has subsequently reviewed the viability of doing this project alone and has reached out to a private consultant and project manager who has proposed a more manageable plan which will include a small 'take away' handout but with a predominate focus on growing the PSB as it is one of the most significant ways of reducing stigma around HIV.

The revised proposal is currently sitting with the PWI Board for approval , if approved it will then need to go back to the original funders for their approval. Hopefully it will be approved and we can complete this project by end of financial year 2016/17.

Health Promotion

Stigma Campaign

Phase two of the joint Stigma Campaign released by Positive Women Inc. and NZAF was released in time for World AIDS Day 2015. Phase two consisted of the production of video clips which presented the stories of 8 different people living with HIV and their experiences of stigma. The 8 people were selected for their diversity in the community, highlighting that HIV does not discriminate and that anyone can contract HIV.

The Video clips were launched on PWI and NZAF,'s websites as well as on youtube. They have been very well received and we are proud that four of the stories were from PWI members.



*Judith
Mukakayange*



*Gayle
Yonker*



*Jan
Waddell*



*Jewel
Grimshaw*

Theatre Production

Positive Women Inc., Body Positive and Te Pou, Auckland's Māori Theatre, hosted the first Puawai Festival in November. Puawai means to blossom and the focus of the 6-day festival was to build public awareness, respectful understanding and a more compassionate environment for those living with HIV.

As can be seen on the programme on the next page, over the 6 days, various artists entertained with a medley of dance, comedy, cabaret, art installations and performance poetry. On 2 of those nights several people currently living with HIV crafted their own poignant performance pieces that featured alongside professional dancers, singers and actors. A few poems and other written pieces by Positive Women Inc. members were also read during performances over the course of the week.

This event provided the opportunity to empower people living with HIV to speak out and be involved without needing to totally disclose themselves. The disclosure process is a complicated one and is different for each person with the biggest barriers being stigma and discrimination.

It also provided an opportunity to engaged and educate the wider community in a different way. The aim is for this to be an annual event in the WAD calendar.

A Collaborative Project

Positive Women Inc. has been working on an exciting project in collaborative leadership to set up "The Exchange". The basis of this project is to investment in new ways of sharing information to reduce isolation amongst women of migrant and refugee background and improving their social connections. To do this, the aim of the project is to develop, test and refine a suite of tools, resources and approaches that are robust, positive and reliable in their effectiveness for communicating with women of migrant and refugee background.

We have been working with members from the:

- Auckland Regional Migrant Services
- New Zealand Ethnic Women Inc.
- Inner City Women's Group
- Multi Educational Support Trust
- New Zealand Red Cross

Read more about this in 2016/17 Annual Report.



WORLD AIDS DAY

b. Terongopai.t presents

PUĀWAI FESTIVAL

Nov 26 - Dec 1

World AIDS Day Week 2015

Helping reduce stigma with performance, laughter and song

WHAKATAU: Opening Night

Gala 'wine & cheese' opening of Puāwai, with special guests and performers to launch the festival. Enjoy this special evening marking World AIDS Day Week at Te Pou Theatre, 44A Portage Road, New Lynn, Auckland

Thursday, 26 Nov - 6:30pm

KOHA



Laying the Plans: Spoken Word

Laying the Plans is a new concept in community, creativity and comfort. If you've ever wanted to speak without fear, listen without prejudice or just understand more, then this is the event for you!

Featuring Michelle Durey - co-founder of New Zealand Poetry Slam and poet

FRI 27 NOV - 7:00pm

DOOR SALES ONLY \$10

Moving the Force: Comedy Night!

A riotous night of comedy as part of Puāwai Festival, helping to obliterate stigma as part of World Aids Day 2015. Featuring the hilarity of Neil Thornton, Eli Matthewson, James Malcolm and Freya Desmarais.

SAT 28 NOV - 7:00pm

\$20 (\$16 Pensioner/Student)



Fiery Attack: Revue Members Event

A true highlight of the festival. Enjoy offerings from artists with lived experience, supportive whanau and find the joy of performance guided by their unique artistic and vocal tapestries! Featuring support from Okareka Dance Company, Auckland Academy of Dance and more!

SUN 29 NOV - 4:00pm

\$20 (\$12 Children/Student/Pensioner)

Fiery Attack: Revue Members Event

Our second showing of our member event. Enjoy offerings from artists with lived experience, supportive whanau and find the joy of performance guided by their unique artistic and vocal tapestries! Featuring support from Okareka Dance Company and Street Candee.

MON 30 NOV - 7:00pm

\$20 (\$16 Children/Student/Pensioner)



Fiery Attack: Cabaret & Closing!

World AIDS Day. To mark the actual day we present a night by giving back to the community. First there was Broadway backwards! Now we present fiery attack cabaret. A night of incredible talents from all over the world who will entertain and dazzle you to commemorate this wonderful cause.

TUE 1 DEC - 7:00pm

\$25 (\$18 Pensioner/Student)

Te Pou Theatre

44A Portage Road, New Lynn,
Auckland (Entrance off McWhiter Place)

www.tepoutheatre.co.nz

Tickets: www.iticket.co.nz/go-to/puawai-festival

All booking and enquiries to: atawhaiattepou@gmail.com



Positive Women



Fundraising

MAC: Biggest Grant Ever

In November 2015 Positive Women Inc. received our biggest grant ever in its 25 year history of \$148,381.00. This grant came at a very crucial time as Positive Women Inc. had been struggling to get enough funding to keep up with our increasing operating costs. The grant was a life saver and has given us the space to regroup and make some very critical changes going forward.

The money for the MAC AIDS Fund is raised through its sales of the MAC Viva Glam Lip stick range. 100% of the sale of each Viva Glam lipstick goes towards the MAC AIDS Fund. Funds raised through lipstick sales in New Zealand are allocated to NZ HIV networks.

Thank you very much MAC.



Soroptimist Support

The Soroptimist Society of Auckland have been supporting Positive Women Inc. for the past 18 months by paying for the delivery of our newsletters. Every second month at their business meeting they fold and stuff all the newsletters for non members (400) into envelopes and get them into the post for which they cover the cost. These costs are covered by fund raising events the Soroptimist hold throughout the year. Over this past year they did a afternoon tea at Rudock house and a Sunday afternoon Quiz session. Both events being lots of fun as well as raising enough money to pay for the postage of the newsletter.

Volunteers from the society also help as volunteers for our Women's Seminar. A huge thank you to the Soroptimist.

a global voice
for women

Soroptimist  International
Auckland

Federation of the South West Pacific

Backbone Funders

Over the years that Positive Women Inc. has been operating there have been some key 'backbone' funders. These are the organisations which we can rely on to provide funding each year and for costs such as wages, rent and general administration costs which are so crucial to the success of Positive Women Inc. These are our 'backbone' funders. We would not exist without them. These include, Lottery Grants who have supported Positive

Women Inc. for many, many years. Foundation North (previously ASB community Trust). While having changed their criteria a little which we don't fully fit, they have continued to provide annual grants for administration costs. COGS community trust. Only small grants compared to some of the other grants, but consistent and vocal in their support of the work we do. MAC is also a key backbone funder and in more recent times (6 years), the Ministry of Health. Thank you all for your past and continued support.

Pub Charities

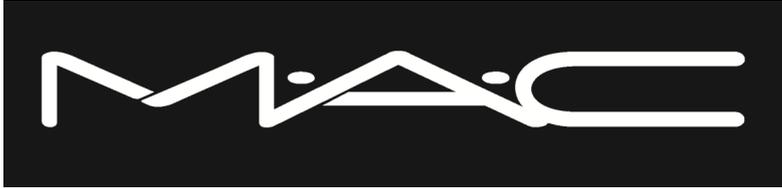
There may be some controversy about accepting funding from the pub charities, but we have to say they have supported us for special events many, many times over the past years. We understand the dilemma but feel comfortable in applying and accepting these grants as they enable the opportunity for good outcomes for the community. These are usually only small grants but every cent helps and we are extremely grateful. Thank you.

Drug Companies

The HIV antiretroviral drug producing companies such Merck Sharp and Dohme, GlaxoSmithKline/ViiV, Abbvie and Gilead remain strong supporters of the HIV Women's Seminar as well as providing funding assistance for HIV resources and other such projects. The relationships we have with these companies enables us to keep up-to-date with the latest advances in HIV medications and we thank them very much for their wonderful support.

Funders & Sponsors

Positive Women Inc. would like to thank all of the following organisations who have either funded or sponsored Positive Women Inc. during the past 12 months. The services provided by Positive Women Inc. help to reduce the isolation, stigma and discrimination for women and families living with HIV in New Zealand. It also enables us to ensure HIV education and prevention messages continue to be heard and to play our part, as PLWHIV to the national and internal response to HIV and AIDS. Thank you...



MANATŪ HAUORA



NEW ZEALAND AIDS FOUNDATION
Te Tūāpapa Mate Āraikore O Aotearoa

a global voice
for women

Soroptimist International



Federation of the South West Pacific

Auckland

Balance Sheet

Assets	
BNZ Running Account	\$29,780.47
BNZ Holding Account	\$155,649.29
Torrens Fund	\$879.69
Visa Debit	\$590.01
Petty Cash	\$117.51
Interest Accruals	\$75.76
Payments In Advance	\$410.87
Investments	\$100,000.00
Fixed Assets	
Motor Vehicle - At Cost	\$2,000.00
Leasehold Improvements	\$19,847.07
Less: Accum Depreciation	-\$1,333.80
Office Furniture & Equipment	\$53,526.29
Less: Accum Depreciation	-\$45,172.16
Furniture & Fittings - At Cost	\$2,354.78
Less: Accum Depreciation	-\$874.56
Total Fixed Assets	<u>\$30,347.62</u>
Total Assets	<u>\$317,851.22</u>
Liabilities	
Provision for Annual Leave	\$9,331.04
Accounts Payable - Trade	\$9,616.43
GST	
GST Payments/Refunds	\$8,695.02
Total GST	<u>\$8,695.02</u>
Income in Advance	\$264,980.11
Total Liabilities	<u>\$292,622.60</u>
Net Assets	<u>\$25,228.62</u>
Equity	
Retained Earnings	\$40,644.49
Current Earnings	-\$15,415.87
Total Equity	<u>\$25,228.62</u>

Profit and Loss Year End

Income	
Abbvie Ltd	\$5,000.00
COGS	\$7,800.00
Dividends Received	\$345.00
Foundation North	\$19,500.00
Four Winds Foundation	\$3,716.00
FC2 Sales	\$521.75
Gilead Sciences	\$5,713.56
Glaxo Smithkline	\$40.14
Infinity Foundation	\$2,000.00
Lottery Grants	\$57,920.38
MAC AIDS Fund - Estee Lauder	\$73,847.55
Merck Sharp & Dhome	\$5,227.00
Ministry of Health	\$97,236.90
NZ Aids Foundation	\$629.57
Payroll Giving	\$1,560.00
Pub Chairty Limited	\$2,000.00
Seminar Income Received	\$278.24
Sundry Income	\$139.13
Viiv Healthcare	\$7,730.05
Donation Received	\$5,070.70
The Trusts Community Foundatio	\$2,000.00
Total Income	<u>\$298,275.97</u>
Expenses	
ACC Expenses	\$555.53
Accounting Fees	\$4,015.00
Administration Fees	\$1,114.37
Advertising Expenses	\$45.00
Auditors Remuneration	\$2,450.00
Bank Charges	\$88.76
Board Meeting Costs	\$13,407.70
Campaigns	\$1,064.35
Computer & Website	\$488.21
Conference Costs	\$1,866.84
Electricity	\$2,466.85
Entertainment	\$206.52
Events	\$6,460.68
Event - Pride Parade	\$348.97
General Expenses	\$44.44
Gifts	\$773.41
Honorarium	\$1,254.32
Insurance	\$1,488.55
Interest Paid - Bank	\$13.69
Interest Paid - Other	\$100.00
Meeting Costs	\$744.34
Member Support Expenses	\$4,560.48
Merchandise	\$50.43
Motor Vehicle Expenses	\$833.99
Newsletters	\$227.00
Office Expenses	\$582.84
Postage	\$214.95
Positive Speakers Bureau	\$5,735.43
Printing, Postage & Stationery	\$9,365.27
Rent & Rates	\$45,614.02
Repairs & Maintenance	\$1,348.09
Resources	\$2,424.50
Seminar	\$33,819.34
Security Expenses	\$721.44
Supervision Expenses	\$440.00
Telephones/Fax/Internet	\$5,304.81
Teen Camp	\$3,763.76
Training & Workshop	\$2,003.35
Travel Expenses	\$1,176.89
Wages & PAYE	\$161,540.07
Total Expenses	<u>\$318,724.19</u>
Operating Profit	<u>-\$20,448.22</u>
Other Income	
Interest Received	\$5,032.35
Total Other Income	<u>\$5,032.35</u>
Net Profit/(Loss)	<u>-\$15,415.87</u>



Through Unity Comes Strength

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